

**CITY OF OBERLIN COMMUNITY ORGANIZATION
FUNDING APPLICATION
Calendar Year 2021**

Name of Organization: Oberlin Community Services Council

Contact Name: Margie L. Flood Phone: 440.774.6579

Email Address: ocservices@oberlincommunityservices.org

Service Address:	Business Address if different from Service Address:
<u>285 S. Professor St</u>	<u></u>
<u>Oberlin</u>	<u></u>
Phone <u>440.774.6579</u>	Phone <u></u>

***Is your organization part of a larger Federal, State, or Other Agency, Organization, or Group?

YES (Circle one)

If YES, what is the name and total annual budget of the larger Agency, Organization, or Group?

Name:

Annual Budget:

What is your local organization's annual budget? \$ 645,000

What amount/percentage goes towards Administration \$ 36,000 % 6

Prior year (2020) City of Oberlin funding: \$ 50,000 (+ Covid expense funding)

Current year (2021) request: \$ 49,900

Estimated number of individuals you expect to serve: 6500*

How many are Oberlin City residents 1700* What is the % of total 27 %

Cost related to serving Oberlin residents: \$ 250,000

If circled "yes" to the above question identified with ***, what amount of funding is received to serve Oberlin residents from Federal, State or Other agency?

\$ _____

Do other Cities, Townships, Villages, or other governmental unit (not already identified above) provide funding to your organization?



(Circle one)

If YES, on a separate attachment list all governmental units, including the amount of funding and funding purpose.

What specific program(s) or service(s) do you intend to provide with the City's funds, if granted, and/or what would be cut or reduced if the City funding was not granted?

**PLEASE ATTACH YOUR RESPONSE, INCLUDING A SUMMARY AND
DETAIL DESCRIPTION – please limit to 1 page.**

Did your organization receive City of Oberlin funding in the prior calendar year (2020)?



(circle one)

IF YES, on a separate attachment, indicate how the funding was used, provide indicators of your success as a result of receiving City of Oberlin funding, AND provide an accounting of any funds remaining from your prior award. Also, please include any collaborative measures you have taken over the past year.

Are these programs or services currently also provided by some other agency, group or organization in Oberlin?



(circle one)

If YES, what program or service, and by what agency, group or organization and how does your organization complement or extend the program or service?

The Salvation Army in Oberlin provides a small amount of emergency financial assistance to a small number of Oberlin residents, but their focus is quite different and their resources more limited. Our two organizations refer clients to each other, and do our best to work in partnership.

Other information you would like to provide regarding your request:

*This year, our application numbers reflect "unduplicated" numbers rather than the cumulative, duplicated numbers we have provided in the past.

"Unduplicated" is another way of saying "unique:" that is, we anticipate serving approximately 1700 unique individuals, over the coming year, who live in Oberlin. You will note that this number is the approximate percentage of residents living in poverty, as indicated by the most recent census data. Some of these people will use our services many times---coming to the food distributions every week, receiving assistance multiple times with utilities, rent or other financial costs. Others will come just once or twice, as we help them move out of crisis and into stability. Due to the many programs we offer exclusively for Oberlin residents, the cost of providing for our Oberlin neighbors is a higher percentage of our overall budget than a strict percentage of the number of people served overall.

Include the following documents:

- | | |
|--|--|
| -Most recent audit and/or annual report | -Current Insurance certificate * |
| -Most recent financial statements | -Detail of any funding remaining from last year's city's award |
| -Your Organizations proposed budget | -Other items as noted in the application |
| -List of your organization's Board Members | |

*Insurance certificate must, 1) be in the name of the applicant organization; 2) list the City of Oberlin as the certificate holder AND as **additional insured**; 3) cover the period of the funding request; and 4) have a minimum \$1,000,000 liability coverage, preferred would be \$2,000,000 or more.

And return no later than January 22, 2021 to:

**Finance Director
City of Oberlin
69 S. Main St.
Oberlin, OH 44074**

**Or by Email:
stalarico@cityofoberlin.com**

Attachment A: Governmental units providing Funding to OCS 2020-21

	2020 received	2021 projected
New Russia Township	\$ 11,600	\$ 6,500
Emergency Food and Shelter Program (Federal)Phase 37 Utility Assistance	\$ 6,016	\$ 6,016
EFSP Phase 38: utility and housing assistance	\$ -	\$ 6,000
CARES Act Housing Assistance	\$ 27,868	\$ -
CARES Act Utility Assistance	\$ 9,482	
PPP Loan Forgiveness Program	\$ 52,000	\$ -
City of Oberlin general operating	\$ 50,000	\$ 49,900
City of Oberlin Covid-19 relief	\$ 29,626	
City of Oberlin SRF	\$ 79,200	\$ -

Oberlin City Grant: Attachment B

Oberlin Community Services

January 18, 2021

All services listed below will be undertaken in the best manner possible given current Covid-19 conditions. OCS reserves the right to cancel or reformat any programming that would, by taking place, jeopardize the health and safety of staff, volunteers, and/or other community members.

Food Assistance

Oberlin Community Services is one of the largest emergency food distribution centers, in numbers of meals provided, in Lorain County. Operating through the pandemic as much as possible, OCS serves families, seniors, children, homeless individuals, and all those who struggle to make ends meet. With funding from the City of Oberlin, we will

- Conduct contact-free food distribution 3 times weekly until such time as our in-house choice pantry may reopen
- Offer periodic, "Pop-up" free produce distributions in known food -deserts around town
- Coordinate the Meals on Wheels program through Mercy Allen Hospital in Oberlin
- Serve as the Oberlin Backpack fiscal agent and coordinator (with Interact Club),
- Coordinate school pantry efforts
- Deliver supplemental food to home-bound residents, especially seniors, 2+ times/month
- Offer the Build-a-Garden program, in alignment with the City's Climate Action Plan (CAP), to increase the number of home gardens in Oberlin
- Coordinate a City-wide Food Rescue program to reduce waste, in alignment with the CAP, and increase the amount of food available to struggling community residents
- Offer special holiday food distributions to Oberlin residents
- Maintain a thriving People's Garden, as an educational resource, a supplement to the pantry and a place of renewal
- Provide afterschool snacks to City of Oberlin recreation department afterschool program, as needed
- Provide summer lunches to children, as needed

Emergency Services

OCS offers emergency assistance, counseling, advocacy, and referrals. With financial support from the City of Oberlin, OCS will

- Administer, in coordination with the City of Oberlin utility office, the Caring Fund program
- Provide Oberlin residents with financial assistance to avert evictions, shut-offs, foreclosures, job-loss, medical complications and other crises
- Coordinate with POWER to increase the energy efficiency and comfort of Oberlin homes
- Administer a holiday gift-giving program (this is a privately funded program)
- Assist in the coordination of the summer Splash-Zone program for Oberlin children, as needed
- Conduct a Jaqui Willis Back-to-School Supply give-away (this is a privately funded program)
- Provide informal counseling, advice, referrals to other resources

Attachment D: OCS 2021

Community Collaborations

OCS understands that the community's needs are best met when organizations collaborate, and thus we partner with numerous organizations. These include

- POWER (Providing Oberlin with Efficiency Responsibly)
- Live Healthy Oberlin
- United Way community collaboratives: Oberlin Kids, UCAN (United Community Assistance Network), THRIVE! Southern Lorain County,
- Second Harvest
- Neighborhood Housing Alliance
- Oberlin Food Hub
- OhioMeansJobs
- Oberlin College
- Lorain County Community College
- OurFAMILY garden
- Youngstown University School of Social Work
- Court Community Service
- Numerous institutions that partner with us through the Food Rescue program

Our staff are members of the Homeless Task Force and the Domestic Violence Task Force; they serve on several local and area Boards of Trustees.



285 S. Professor St.
Oberlin OH 44074
440.774.6579
www.oberlincommunityservices.org

January 5, 2021

Mr. Sal Talarico
City of Oberlin
69 S. Main St.
Oberlin, OH 44074

Dear Mr. Talarico and the City of Oberlin:

How little did we at OCS know a year ago, when we applied to the City of Oberlin for a contract to provide emergency assistance and other various support to vulnerable populations in Oberlin, what our year's trajectory would be! As Covid-19 made its presence felt in every sector of the community, our operations changed and adapted as we remained true to our vision of offering caring support by connecting people to the resources they need to flourish.

In 2018 and 2019, research showed that over 1/3 of all US households did not have the resources needed to survive a crisis lasting over three months. The Covid-19 pandemic and resulting economic impact has already lasted three times that and will probably continue for some time. Businesses have closed, creating job loss; schools have gone "virtual," forcing working parents to quit their jobs in order to be with children at home; home health aide workers, already a low-income population, have lost hours off pay because they could not go in people's homes. Meanwhile, the cost of food and rent has gone up. There has been no time since OCS's founding that its services have been needed more!

Fortunately, OCS was and is well-prepared to combat the crisis with emergency assistance for all who seek our help.

When Covid-19 first became an issue, the federal government responded with generous checks to individuals, and put a moratorium on evictions and utility shut-offs. Many just didn't pay their bills, ignoring the rising amount they owed. The result, in Oberlin, was that fewer people came to OCS for assistance. Our numbers actually went down significantly. Even so, many Oberlin residents received the help they needed, thanks to OCS's resources and the City's increased Caring Fund. Since October, however, the situation has changed as people confront the dire straits in which they find themselves. In June, we served 164 unique Oberlin households through our food distributions. In November, our food distributions served 311 individual Oberlin households. It is OCS's expectation that the need will only get more pronounced over the next many months; that in 2021 we will need to be prepared with ample resources to assist all those who need help making ends meet. In this, we thank the City of Oberlin for being a caring and active partner. In addition to continuing to contract with OCS this year, please consider again adding to the Caring Fund.



1536 East 30th Street
Lorain, OH 44055
Phone: (440) 233-8768
Fax: (440) 277-8107
www.MyNeighborhoodAlliance.org

Child Enrichment Services • Family Support Services • Senior Enrichment Services • Shelter and Emergency Services

11/23/2020

Dear City of Oberlin,

I write this letter in support of Oberlin Community Services (OCS) and their request for funding. OCS and Neighborhood Alliance (NA) have partnered for several years to serve low-income residents in Lorain County, particularly older adults throughout the county.

Through the United Way UCAN collaborative, OCS and NA work together with other nonprofits to ensure that all those in our community who need assistance are able to access the resources they need, including housing and utility assistance.

Our latest partnership program—which, due to Covid-19, is still in the infancy stages—is a bold collaborative effort to combine their robust food rescue program with our home delivered meals program, thus increasing nutritious food access to homebound seniors.

As Covid-19 ravages our community, OCS and NA continue to work together and to respond to the escalating need, with equally expanding resources, as much as possible.

Thank you for your consideration and your support.

Alicia A. Foss, MS, SPHR, SHRM-SCP
President and CEO
Neighborhood Alliance

OCS
Profit and Loss
For 12/31/2020 and 2019

ACCOUNT CLASSIFICATIONS	NOVEMBER 2019	DECEMBER 2019	YTD AT 12/31/2019	BUDGET	NOVEMBER 2020	DECEMBER 2020	YTD AT 12/31/2020	BUDGET	INC (DEC) FROM P/Y	% CHANGE FROM P/Y
				FOR Y/E 6/30/2020				FOR Y/E 6/30/2021		
REVENUES										
CONTRIBUTIONS	52,335.39	82,460.28	171,525.97	215,500.00	97,262.72	50,752.08	222,096.39	270,600.00	50,570.42	29.48%
FOUNDATION GRANTS	0.00	0.00	35,000.00	147,000.00	0.00	0.00	74,174.00	148,600.00	39,174.00	111.93%
GOVERNMENT GRANTS	0.00	0.00	77,909.00	101,300.00	192.42	1,348.38	105,740.80	173,000.00	27,831.80	35.72%
UNITED WAY: UCAN AND DESIGNATIONS	0.00	4,621.61	19,157.22	72,700.00	10,874.31	0.00	26,284.74	54,000.00	7,127.52	37.21%
OTHER ORGS & PROGRAM REVENUE	3,013.01	6,000.00	21,263.65	9,500.00	13,443.83	1,283.18	61,551.28	38,800.00	40,287.63	189.47%
RENTALS/OTHER	21.83	10.82	2,128.10	0.00	6,755.20	2,000.00	16,826.05	500.00	14,697.95	690.66%
OTHER:ENDOWMENT PAYOUT	14,000.00		14,000.00	60,000.00	0.00	0.00	0.00	44,500.00	(14,000.00)	0.00%
TOTAL REVENUES AND INFLOWS	69,370.23	93,092.71	340,983.94	606,000.00	128,528.48	55,383.64	506,673.26	730,000.00	165,689.32	48.59%
EXPENDITURES										
SALARIES	20,387.91	20,295.92	123,036.51	247,428.00	20,511.65	22,614.34	132,865.12	275,734.00	9,828.61	7.99%
EMPLOYEE BENEFITS	4,121.61	1,852.00	13,601.09	41,911.00	2,377.38	(360.51)	10,712.44	42,000.00	(2,888.65)	-21.24%
ALL PAYROLL TAXES	1,547.75	1,540.72	9,491.62	19,000.00	1,942.17	1,722.43	10,660.72	26,000.00	1,169.10	12.32%
FOOD EXPENSES	2,508.77	20,085.16	23,919.87	56,900.00	7,415.91	9,100.69	29,532.50	116,750.00	5,612.63	23.46%
RESILIENCY EXPENSES	0.00	0.00	6,434.67	7,000.00	2,795.50	1,721.50	18,993.32	0.00	12,558.65	195.17%
COMMUNITY OUTREACH	993.80	21.29	5,194.72	14,711.00	0.00	4,175.00	8,606.88	63,200.00	3,412.16	65.69%
GENERAL OPERATIONS	4,685.35	10,009.41	38,450.19	34,000.00	6,261.08	19,189.85	70,918.31	64,600.00	32,468.12	84.44%
TRAVEL EXPENSES	0.00	0.00	40.00	3,400.00	0.00	0.00	612.34	0.00	572.34	0.00%
EQUIPMENT PURCHASE	0.00	0.00	3,427.00	0.00	0.00	0.00	0.00	0.00	(3,427.00)	0.00%
PRINTING/PUBLICATIONS	0.00	0.00	4,110.54	6,500.00	0.00	0.00	0.00	0.00	(4,110.54)	0.00%
CONFERENCES/PROF. DEVELOPMENT	0.00	0.00	0.00	5,900.00	0.00	0.00	0.00	0.00	0.00	0.00%
EMERGENCY ASSISTANCE	13,306.56	11,051.29	76,710.82	156,386.00	19,454.54	24,082.14	108,117.85	237,600.00	31,407.03	40.94%
MISCELLANEOUS/INSURANCE	889.99	58.92	3,847.22	8,500.00	270.64	346.35	2,228.24	0.00	(1,618.98)	-42.08%
TOTAL EXPENDITURES AND OUTFLOWS	48,441.74	64,914.71	308,264.25	601,636.00	61,028.87	82,591.79	393,247.72	825,884.00	84,983.47	27.57%

As many of you know, the chart of accounts for the accounting system has been reconfigured to be more programatic and we are working to incorporate those changes into the Board report. The current year budget has been entered into the Board Report but we are still working out the comparative totals so it is very preliminary at this time.

Revenues are up over the prior year due mainly to the additional funding from EFSP (Cares Utility and Housing) and the City of Oberlin

Expenses for the current year are tracking 28% higher than the prior year due mainly for building and equipment maintenance, food expenditures, salaries and assistance.

Oberlin Community Services Council

**Board of Directors
2020-2021**

President- Marcia Jones
Vice President- Gary Kornblith
Secretary- Gayle Boyer
Treasurer- Brittany Lovett

2019-2022 Committee: Finance/Investment, Exec	Gayle Boyer	236 Forest St., Oberlin 44074 Affiliations: Social Venture Partners	C: 440-506-0460	gayle.k.boyer@gmail.com
*2019-2022 Committee: Event/Program	Meredith Gadsby	283 Morgan St., Oberlin 44074 Affiliations: Oberlin College, Oberlin Public Library Board	H:440-774-4278 C: 440-574-1108 W: 775-8594	**mgadsby@oberlin.edu
2019-2022 Committee: Finance/Investment	John Gates	250 E. College St., Oberlin 44074 Affiliations: SEPA, First Church	H: 440-774-5484 C: 440-320-1623	jfgates@oberlin.net
2019-2022 Committee: Finance / Investment, SP	Lisa Haring	1240 Kay Dr. Lorain, Ohio 44053 Affiliation: Mercy Hospitals	C:440-213-5400	laharing@mercy.com
*2020-2023 Committee: Executive	Marcia Jones	51 Thomas St., Oberlin 44074 Affiliation: Lorain County Community College	W; 440-366-4729 C: 440-865-8094	mjones@lorainccc.edu
2019-2021 Committee: Exec., Finance / Investment	Gary Kornblith	271 W. College St., Oberlin 44074 Affiliation: Oberlin College	C: 935-2997	gary.kornblith@oberlin.edu <i>currently completing seat vacated by Leo Braido</i>
*2020-2023 Committee: SP	Wendy Kozol	130 Woodlawn, Oberlin 44074 Affiliation: Oberlin College	C: 440-935-3587	wendy.kozol@oberlin.edu
2018-2021 Committee: Executive, Finance/Investment	Brittany Lovett	13785 Oberlin Rd. Affiliation: entrepreneur, Community Foundation	C:440.240.4602	blovett.cincinnati@gmail.com
2018-2021 Committee: Event/Program	Ruth Millan	82 E. Lorain St., Unit A, Oberlin 44074 Affiliation: OCS, hispanic community	C: 440-213-3959	millanruth866@gmail.com
2019-2022 Committee: Finance/ Investment	David Snyder	233 Forest St., Oberlin 44074 Affiliation: POWER, Oberlin Friends Meeting	C:440-574-9501	davidasnyder49@gmail.com
2020-2023 Committee: SP	Carl Whitehouse	116 Kendal Dr., Oberlin 44074 Affiliation: Kendal	C:315-323-3001	1loonlanding@gmail.com

*Currently serving second term

Board meets every other month on the first Thursday.